Upjohn-Pfizer Announces: “Healthy Aging Interventions”
Innovative Initiatives That Engage Patients with Chronic Conditions to Impact Healthier Aging
Competitive Grant Program - internal Pfizer review process

I. Background

Pfizer Global Medical Grants (GMG) supports the global healthcare community’s independent initiatives (e.g., research, quality improvement, or education) to improve patient outcomes in areas of unmet medical need that are aligned with Pfizer’s medical and/or scientific strategies.

Pfizer’s GMG competitive grant program involves a publicly posted Request for Proposal (RFP) that provides detail regarding a general area of interest, sets timelines for review and approval, and uses an internal Pfizer review process to make final grant decisions. Organizations are invited to submit an application addressing the knowledge gaps as outlined in the specific RFP.

For all independent medical education grants, the grant requester (and ultimately the grantee) is responsible for the design, implementation, and conduct of the independent initiative supported by the grant. Pfizer must not be involved in any aspect of project development, nor the conduct of the independent education program.
## II. Eligibility

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<tr>
<th>Geographic Scope:</th>
<th>US and/or Canada</th>
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| Applicant Eligibility Criteria | • Medical, dental, nursing, allied health, and/or pharmacy professional schools; healthcare institutions (both large and small); professional associations and medical societies; government health departments (state, county) and other entities with a mission related to healthcare improvement and/or healthcare professional education.  
• If the project involves multiple departments within an institution and/or between different institutions / organizations / associations. all institutions must have a relevant role and the requesting organization must have a key role in the project.  
• For projects offering continuing education credit, the requesting organization must be accredited. |

## III. Requirements

<table>
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<tr>
<th>Date RFP Issued</th>
<th>• October 31, 2019</th>
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| Clinical Area | • Healthy aging and longitudinal chronic care  
• Projects should focus on community outreach &/or interventions addressing chronic diseases. (Cardiovascular disease and mental health are of particular interest, but other chronic conditions would be considered) |
| General Area of Interest for this RFP: | • Pfizer-Upjohn seeks to support innovative outreach programs for patients with early signs of up to two chronic conditions (such as hypertension or depression) who are middle aged (35-64 years of age) and/or older adults (age 65 years and up). Programs would aim to better understand how to engage these individuals in ongoing patient care.  
• Learning and education may involve:  
  • Outreach programs that showcase and operationalize preventative approaches and early chronic disease care  
  • Efforts to address barriers and attitudes which impact patients’ participation in the healthcare process  
  • Understanding the patients’ role/responsibilities in achieving healthy |
Healthy Aging Interventions
Innovative Initiatives That Engage Patients with Chronic Conditions to Impact Healthier Aging

- Longitudinal follow-up and assessment of the initiative’s impact on early or emerging disease.
- Plans to share and apply knowledge of the program should be included in the proposal.

Target Audience:
Programs should focus on or involve primary health care providers, pharmacists, nurses, community/office staff personnel or health systems

Expected Approximate Monetary Range of Grant Applications:
- Individual projects requesting up to $50,000 will be considered.

Key Dates:
- RFP release date: October 31, 2019
- Grant Application due date: November 25, 2019
  Please note the deadline is midnight Eastern Standard Time (e.g. New York, GMT -5).
- Anticipated Grant Award Notification Date: December 11, 2019
- Grants will be distributed following a fully executed agreement.
- Anticipated Project Start and End Dates: January 15, 2020-November 30, 2020

How to Submit:
- Please go to www.cybergrants.com/pfizer/knowledge and sign in. First-time users should click “Create your password”.
- In the application:
  - For the question “What type of request are you submitting?” select Response to a Request for Proposal (RFP)
  - For the question “Are you replying to a Request for Proposal as part of the Competitive Grant Program?” select Yes
  - Select the following Competitive Grant Program Name: 2019 Upjohn G - Healthy Aging Interventions
- Requirements for submission:
  Complete all required sections of the online application and upload your project proposal (see Appendix) in the General RFP Submission field.
- If you encounter any technical difficulties with the website, please click the “Technical Questions” link at the bottom of the page.

IMPORTANT: Be advised applications submitted after the due date will not be reviewed by the committee.

Questions:
- If you have questions regarding this RFP, please direct them in writing to the Grant Officer, Renee Yip at Renee.Yip@pfizer.com, with the
subject line “Healthy Aging Interventions.”

Mechanism by which Applicants will be Notified:

- All applicants will be notified via email by the dates noted above.
- Applicants may be asked for additional clarification during the review period.

IV. Terms and Conditions
Please take note every RFP released by Pfizer Global Medical Grants (GMG) is governed by specific terms and conditions. These terms and conditions can be reviewed [here](#).
# Appendix A
## General RFP Submission Requirements

Project Proposals should be single-spaced using Calibri 12-point font and 1-inch margins. Note there is a 10-page limit exclusive of references. Please include the following:

| Goals and Objectives | • Briefly state the overall goal of the project.  
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<th>• List the objectives you plan to meet with your project, in terms of learning and expected outcomes.</th>
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</thead>
<tbody>
<tr>
<td>Needs Assessment for the Project</td>
<td>• Include a description of your organization’s needs assessment for this proposed project which may include a quantitative baseline data summary, initial metrics, or a project starting point (please cite data on gap analyses or relevant patient-level data that informs the stated objectives) in your target area.</td>
</tr>
<tr>
<td>Target Audience</td>
<td>• Describe the primary audience(s) targeted for this project. Indicate whom you believe will directly benefit from the project outcomes. Describe the overall population size as well as the size of your sample population.</td>
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<tr>
<td>Project Design and Methods</td>
<td>• Describe the planned project, the educational approach, and the way the planned methods address the established need.</td>
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<tr>
<td>Innovation</td>
<td>• Explain what measures you have taken to assure that this project is original and does not duplicate other projects or materials already developed. Describe how this project builds upon existing work, pilot projects, or ongoing projects developed either by your institution or other institutions.</td>
</tr>
<tr>
<td>Evaluation and Outcomes</td>
<td>• In terms of the metrics used for the needs assessment, describe how your organization will determine if the gap was addressed for the target group. Identify the sources of data your organization anticipates using to make the determination. Describe how your organization is expected to collect and analyze the data. Explain the method used to control for other factors outside this project (e.g., use of a control group or comparison with baseline data). Quantify the amount of change expected from this project in terms the target audience. Describe how your organization will determine if the target audience was fully engaged in the project.</td>
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<tr>
<td>Dissemination Plan</td>
<td>• Describe how the project may have extended benefit beyond the grant. Will the teaching materials be made available to others to use? Will there be tools or resources that are made publicly available beyond the</td>
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Healthy Aging Interventions

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<thead>
<tr>
<th>Anticipated Project Timeline</th>
<th>• Provide an anticipated timeline for your project including project start/end dates.</th>
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<tbody>
<tr>
<td>Additional Information</td>
<td>• If there is any additional information you feel Pfizer should be aware of concerning the importance of this project, please summarize here.</td>
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<tr>
<td>Organization Detail</td>
<td>• Describe the attributes of the institutions/organizations that will support and facilitate the execution of the project, the leadership of the proposed project, and the specific role of each institution in the proposed project.</td>
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<tr>
<td>Budget Narrative</td>
<td>• Please include a budget narrative that describes in greater detail the line items specified in the budget submitted within the application</td>
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<td>• While estimating your budget please keep the following items in mind:</td>
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<td>o Independent Medical Education Grants awarded by GMG cannot be used to purchase therapeutic assets (prescription or non-prescription).</td>
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<td>o Overhead rates of up to 28% of the total proposed project budget may be supported by Pfizer.</td>
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